GUIRR/AIAA Collaborative Webinar 11th July 2023 Matt Jones **Executive Director** Global Technology Strategy, Research & Advanced Engineering

Unleashing the Ford+ Plan





Ford Model e

Delight customers with truly incredible electric and connected vehicles and services, and build the future as our center of innovation and growth

Ford Blue

Inspire customers to pursue their dreams and passions in life with iconic Ford vehicles and experiences, and serve as the engine that supports and powers our future

600,000 EV Production Run Rate



270,000

Mustang Mach-E
North America, Europe & China

150,000

Transit EVs
North America & Europe

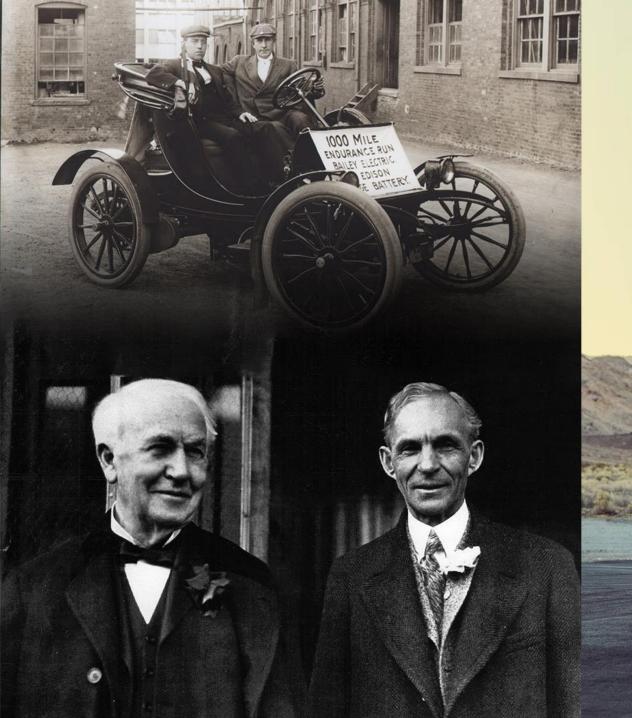
150,000

F-150 Lightning
North America

30,000

New Mid-size SUV

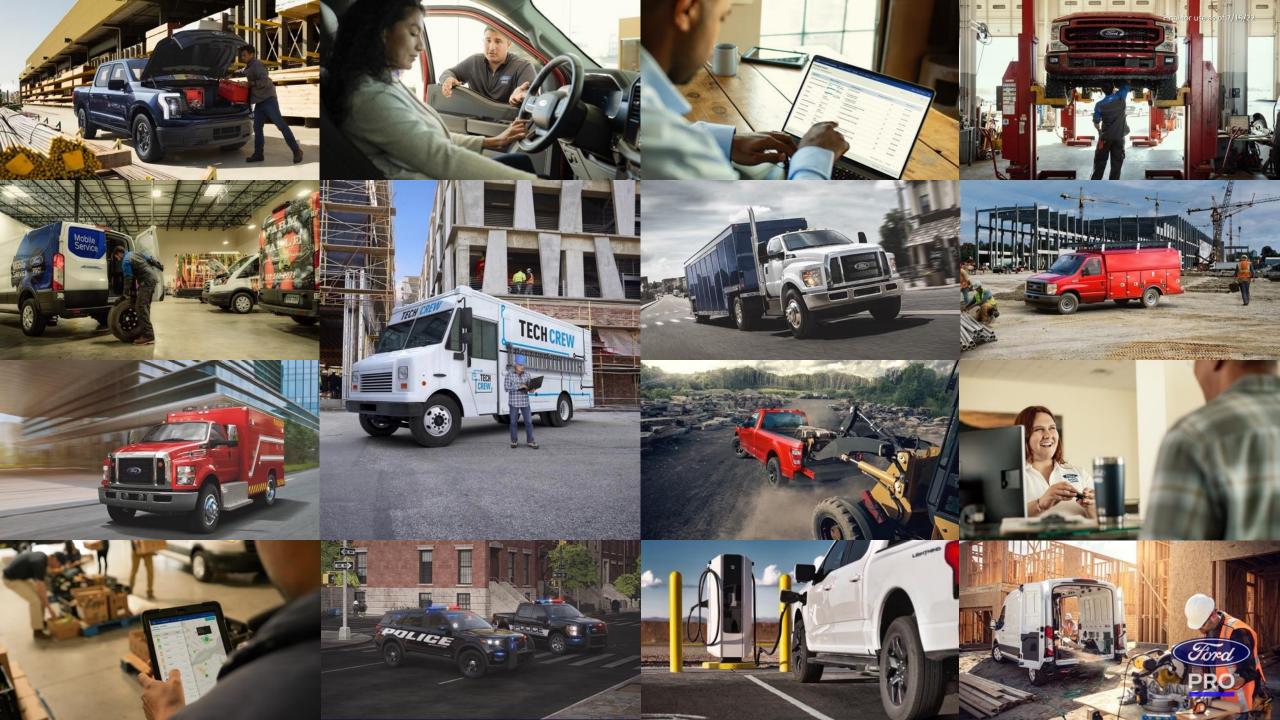




"If I had asked people what they wanted, they would have said faster horses"

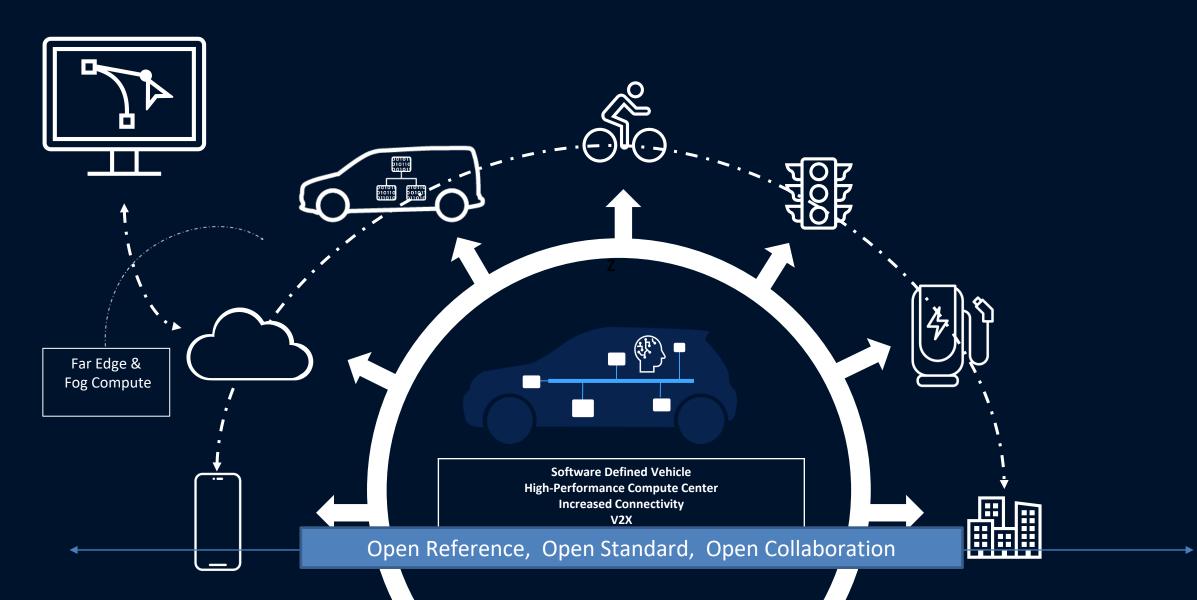








Continuous Expansion of the Connected Ecosystem



FORDLiive

CONNECTED UPTIME SYSTEM

Enabling Ford customers to **maximise productivity** by cutting downtime by up to 60 per cent – fewer breakdowns, reduced dealer visits and quicker repairs

Free-of-charge for all Ford

O connected commercial vehicle owners

Easily managed using

FordPass Pro¹ and Ford

O Telematics²



1FordPass Pro App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

2Ford Telematics is available for Ford vehicles with a FordPass Connect Modem or a 3rd Party Plug-In Modem. Eligible Fleet/business customers only. Subscription charges and FCS T&Cs apply.

FORDLiive CENTRE

Dedicated teams of Ford experts help dealers resolve issues and source parts

FORD PRO SERVICE

SMART

Enhanced service and support from network of 800 Transit Centres

More Than a Product Challenge

Product

Customer focused, rapid update cadence

People

Agile transformation and development.

Low latency deployment with high velocity.

Process

Harness cloud native
Tools / DevOps software factory.
Automating repetitive tasks.

Call to Action

Proactive collaboration,
contribution, and
implementation of open
reference and open standard
solutions for non
differentiating product
elements

Modernized, integrated tool chain, and common software development processes to increase development velocity automating wherever possible

Optimize cooperation across supply chain to integrate suppliers into the 'product' development environment to realize the software factory







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